

## SilverEdge Cooperative

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### **Main Office**

39999 Hilton Rd Edgewood IA, 52042 563-928-6419 www.silveredgecoop.com

### Locations

• Strawberry Point • Delhi

### **Mission Statement**

"Our mission is to provide superior customer service and knowledge of the many agricultural fields while working with our customers to see them strive for success. We are dedicated to our work and the always changing fields of Agriculture."

# Have a Happy and Safe 4th of July!



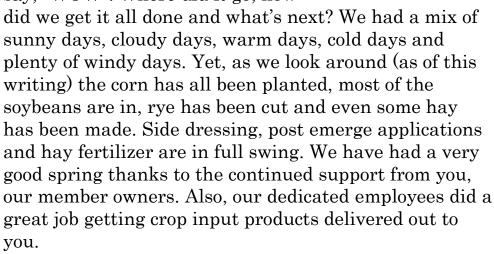


### Manager's Report

Tony Hemann • General Manager, CEO tonyh@silveredgecoop.com

Dear Members,

Another spring season is over, and we have to look back and say, "WOW"! Where did it go, how



In March deferred patronage checks were mailed out, if you have not cashed yours yet, please do so soon.

Spring also brought graduation time around. Three of our employees had sons graduate from high school: Chad Moser, son of Doug from ED-CO; Austin Grawe son of Marty from West Delaware and David Jellings, son of Darby Jellings from North Fayette Valley. Also, my son Blake graduated from Upper Iowa University in Fayette. Congratulations to these and all High School and College graduates and best of luck as you move to the next chapter of your lives.

Thank you again for your continued business and support of your cooperative. I wish you a safe and funfilled summer!

Sincerely,

Tony

Tony

### Thank you for Attending!

On Saturday, March 21<sup>st</sup> we hosted a Stock Show University at Pine View Angus. Tracy Coffland, our Purina Show Feeds Representative and also a professor for Stock Show University presented at the Stock Show. Tracy showed the kids how to properly prepare their cattle for show. He also discussed nutrition and showed them some options from Purina's Show Feed lineup.

We would like to thank Pine View Angus for allowing us to host the Stock Show at their place, we would also like to thank Tracy Coffland for professing and Sullivan Supply for having a booth at the event. Thank you to everyone that was able to attend the Stock Show, we had an awesome crowd and heard some great feedback. We hope to do this again in coming years.













### **PATRON PRIVACY NOTICE**

### WHAT DOES SILVEREDGE COOPERATIVE DO WITH YOUR INFORMATION?

**SILVEREDGE COOPERATIVE** is committed to protecting the privacy and security of personal financial information we collect from our Patrons in the normal course of business. We do not provide account or personal information to any company or person for the purpose of telemarketing or direct mail marketing. We are dedicated to maintaining the confidentiality and security information that we

collect. Financial companies choose how they share your personal information. Federal law gives consumers the right to limit some but not all sharing. Federal law also requires us to tell you how we collect, share and protect your personal information. Please read this notice carefully to understand what we do.

### REASONS FINANCIAL INSTITUTIONS CAN SHARE YOUR PERSONAL INFORMATION:

	Does SilverEdge Cooperative	Can you limit
	share information?	this sharing?
For our everyday business		
<b>purposes</b> – such as to process your transactions, maintain your		
account(s), respond to court orders and legal investigations, or report to credit bureaus.	YES	NO
For our marketing purposes – to offer our products and services to		
you	YES	NO
For joint marketing with other financial companies	NO	NO
For our affiliates' everyday business purposes – information about your transactions and experiences	NO	NO
For our affiliates' everyday business purposes – information about		
your creditworthiness	NO	We Don' Share
For our affiliates to market to you	NO	We Don't Share
For nonaffiliates to market to you	NO	We Don't Share

#### CATEGORIES OF INFORMATION SILVEREDGE COOPERATIVE COLLECTS

**SILVEREDGE COOPERATIVE** collects only the Patron information that is necessary to administer its business and provided goods and services to its Patrons. The categories of non-public personal information that may be collected about Patrons include:

- Information we receive from you on applications for credit (such as name, address, social security number, assets, financial statements, liabilities, credit references, information from consumer reporting agencies or financial institutions regarding your credit worthiness or credit history);
- Information we receive from you on applications for agricultural input financing (similar to that on credit applications) that may be provided to either an Affiliated or Non-affiliated agricultural financing institution that may supply such financing;
- Information about your transactions with us used to allocate savings, redeem members equity and manage stock or membership interests;
- Information we receive from you to the extent we have in place a Patron investment program, such as name, address, social security number, amount of investment, rate of return, etc.;
- Information about your purchases and use of regulated chemicals, fertilizers or petroleum products.

### CATEGORIES OF INFORMATION SHARED AND TO WHOM IT IS SHARED

We may share the following kinds of nonpublic personal information about you:

- Information we collect from you on credit applications and agricultural input financing applications that
  you authorize us to disclose in order to secure approval of credit or input financing from Affiliated or
  Non-Affiliated financial institutions;
- Information regarding allocations of Patronage savings or interest paid on investment certificates **that** we are required by law to report to the Internal Revenue Service;
- We may disclose information we have collected from you and about you to companies or joint venture partners **that are Affiliates** of the Cooperative in order to market to you the full range of products and services provided by the Cooperative and its Affiliates;
- Information about your purchases and use of certain regulated chemicals, fertilizers or petroleum products **that we may be required by law** to report to state or federal regulatory agencies;
- Any information collected about you that we must disclose as **required by law or legal process**, including but not limited to reporting under the Fair Credit Reporting Act.

### WHY CAN'T I LIMIT ALL SHARING?

Federal law gives you the right to limit only:

- Sharing for affiliates' everyday business purposes – information about your creditworthiness
- Affiliates from using your information to market to you
- Sharing for Nonaffiliates to market to you

State laws and individual companies may give you additional rights to limit sharing.

### OTHER IMPORTANT INFORMATION:

- Former Patrons: If you decide to no longer be a Patron of the Cooperative or become ineligible to be a Patron of the Cooperative, we will adhere to the privacy policies and practices as described in the notice.
- Questions about this Privacy Notice? Call (563) 928-6419

CONFIDENTIALITY AND SECURITY

 To protect your personal information from unauthorized access and use, we use security measures that comply with federal law. These measures include computer safeguards and secured files and buildings.

#### **DEFINITIONS**

- <u>Affiliates</u>: Companies related by common ownership or control. They can be financial and nonfinancial companies.
- <u>Nonaffiliates</u>: Companies not related by common ownership or control. They can be financial and nonfinancial companies.
- <u>Joint marketing</u>: A formal agreement between nonaffiliated financial companies that together market financial products or services to you.

SilverEdge Cooperative

Edgewood • Strawberry Point • Delhi

www.silveredgecoop.com

"Working for you, your family and your future"

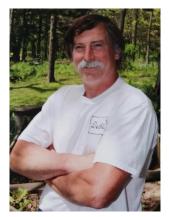
### Employee Spotlight

In every issue of Ag Edge, you will find an Employee Spotlight, which will provide you a chance to get to know your Cooperatives employees.



Jerry Ernst has been employed with SilverEdge Cooperative in Edgewood for 15 years. Jerry is a lifelong resident of the Edgewood Iowa area. Jerry and his wife Rosie began farming on 180 acres in 1968. They raised 6 children and had a great time doing that! They said, "this is a great area for living and raising a family". Jerry explains, "I have worked at a lot of different places in my time and SilverEdge racks up with the best. The management and co-workers are top of the line. A slap on the back to all of them!" The biggest changes that Jerry has seen over the years have been in the equipment used for the farmers benefit and the technology to

support that equipment and also updating the grain handling capabilities, Jerry says, "Precision farming is here to stay."

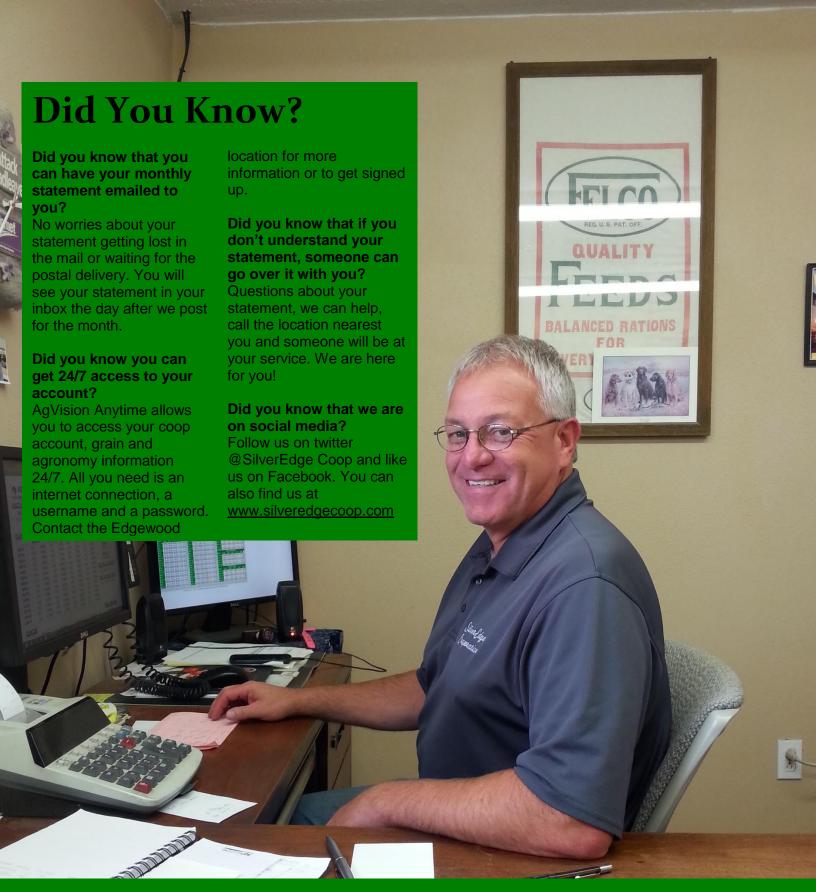


Kevin Harbach has been working for the coop for going on 36 years. Throughout the years he has delivered feed, mixed feed & seed, worked with fertilizer, anhydrous and worked the front counter at the Delhi Location. Kevin and wife Nancy, owner of "Something Special" (photography, handmade home furnishings and gifts), have been married for 17 years with 7 children and almost 12 grandchildren. Tiffany, Melissa, Mandy (31), Melissa with 2 boys, Tiffany with 1 Boy and 2 more in October and Mandy, (someday)? Dusty (36), with 1 stepdaughter, Kristy (38) with 3 boys, Shelly (40) has 3 daughters and son Shawn is (41). What Kevin likes best about the Co-op is that the work goes with the season; for each

different season there is different work or a different job comes along to do. Kevin thinks it is nice doing different stuff on a day to day basis. Kevin says: "From the time I started at the Co-op 36 years ago till now, the technology and the size of the equipment is like trying to learn another language (huge)! That's coming from 'me' that young kid on the farm with the tractors with the steel seats and I rarely had an umbrella on mine, but looking back, it seems the older brother always had one of them umbrellas on his tractor (sound familiar)."



Rich Otdoerfer has been working for SilverEdge Cooperative for 4 years at the Strawberry Location. You can find Rich in a dry or liquid tender during the busy season or working around the yard. Rich has 13 children all living in Iowa! 17 grandchildren with 2 more on the way. He likes to go to their events and spend time with them at family get-togethers. Rich says, "What I like best about working at SilverEdge is the great people I get to work with and how everybody pulls together to get the job done." He explains that what has changed the most in his years of working at SilverEdge has been all the new chemicals available or farmers to take advantage of.



### **Manure Samples**

Notice for all who send manure samples in, all manure samples must be in approved containers. **NO pop bottles**. Please stop in at your local SilverEdge Cooperative and will supply you with the appropriate containers. Thank you.

### LP 2015 Contracts

LP contracting and bookings are now in effect. You should be receiving your letter in the mail with all the details shortly. Please contact the Edgewood office with any questions or concerns.

# SilverEdge Cooperative

### **ANNOUNCEMENT'S**

Summer Intern Drew Wilson!



Drew is doing his college internship with the SilverEdge at the Edgewood location. Drew is majoring in Animal Science at Iowa State University, he will be going into his sophomore year when he returns in the fall.

### Marissa Lueken!

Introducing



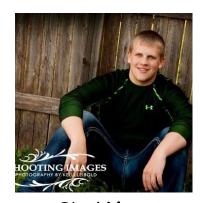
Marissa started working with SilverEdge when she was in her senior year of high school. During college she completed her internship with the Co-op. After graduating from Kirkwood Community College with an Associate's Degree in Ag Business she now works at the Co-op full time. You can find Marissa at the front counter in Edgewood.

### The Stork Report

Congratulations to the SilverEdge Strawberry Location Manager, Daryl Jaeger and his wife Beth Jaeger as they welcomed a new baby girl into their home. Kinzee Marie Jaeger was born on March 24, 2015 weighing 8lbs and 12oz and 20 ¼ inches long. Her big brother Cooper couldn't be more excited about his new sister!

### Congratulations Graduates!

We would like to congratulate the High School graduates of SilverEdge Cooperative employee's.



Chad Moser Son of Doug and Jan Moser



Austin Grawe Son of Marty and Carmen Grawe



David Jellings Son of Darby and Linda Jellings

### Grain Market Analysis

By: Jennifer Winch ● Agronomy & Feed Sales ● jennifer@silveredgecoop.com

These days the grain markets do not seem to be very promising for any on us. With corn to be projected at \$3.50 per bushel and soybeans at \$9.00 per bushels this next harvest season we hope to see maximum yields to help offset the low commodity prices. Take a look at what corn and soybeans prices have done over these past 10 years.

2005 - 2015 Market Highs

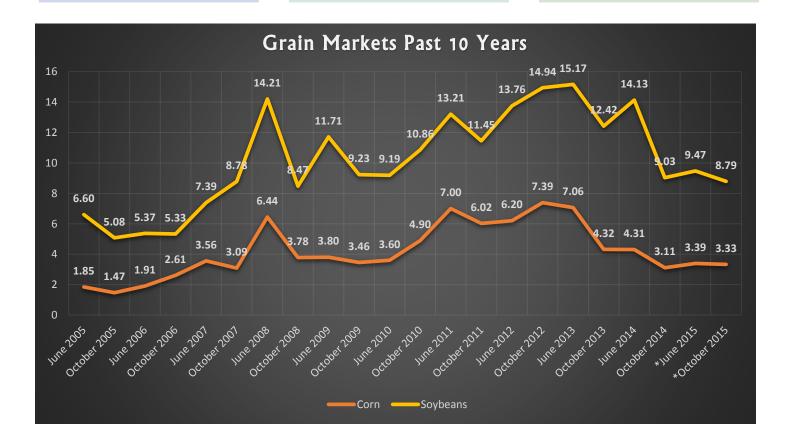
- Corn \$7.39
- Soybeans \$15.17

2005 - 2015 Market Low's

- Corn \$1.85
- Soybeans \$5.08

2005 - 2015 Average's

- Corn \$4.21
- Soybeans \$10.21



The graph above reflects what corn and soybeans have done over the past 10 years. These figures are based off of lowa's average price for the year and the month as shown. To find out more information on historical grain prices, you can go to,

http://www.iowaagriculture.gov/agMarketing/historicGrainPrices.asp

Questions about grain and grain markets, please feel free to call us at the Edgewood location, 563-928-6419. If you would like to have SilverEdge's daily grain bids sent to your phone, ask to speak with Jennifer at the Edgewood location or send me an email, <a href="mailto:jennifer@silveredgecoop.com">jennifer@silveredgecoop.com</a>. Grain bids are sent out Monday-Friday at noon and 5:00pm.

<sup>\*</sup>June 2015 and October 2015 prices for corn and soybeans are pulled from the cash bids posted on our website, www.silveredgecoop.com on June 18, 2015.

### Safeguard Dewormer

(fenbendazole) Dewormer for Beef & Dairy Cattle and Swine

### 0.5% ALFALFA-BASED PELLETS

### Product Description:

- Alfalfa-based pellet, lets you feed and deworm in a single step
- Armed with fenbendazole, the active ingredient in all Safe-Guard® products, these pellets control large strongyles, small strongyles, pinworms and ascarids in horses.
- Safe-Guard 0.5% Alfalfa-based pellets are safe for horses, including foals and pregnant mares.
- For dairy and beef cattle: effective against worms, stomach worms and intestinal worms in cattle in one feeding.
- Approved for all beef and dairy animals including pregnant beef and lactating dairy cattle.



### Administration and Dosage

5 mg fenbendazole per kg body weight in a ONE (1) DAY TREATMENT (2.27 mg fenbendazole per pound of body weight).

Feed for ONE (1)DAY. No prior withdrawal of feed or water necessary. When feed containing Safe-Guard® has been fed for 1 day according the recommended rates (see product package), a total intake of 2.27 mg fenbendazole per pound of body weight is assured.

Under conditions of continued exposure to parasites, retreatment may be needed after 4-6 weeks.

### **Residue Warning**

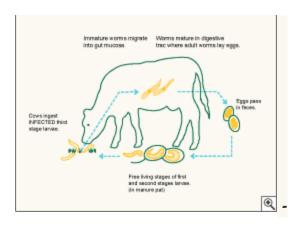
Cattle must not be slaughtered within 13 days following last treatment. For dairy cattle, there is no milk withdrawal period.

\*Stop in at SilverEdge in Edgewood or Delhi to receive the special pricing on Safeguard Dewormer!

### Controlling the Population

Pasture contamination by cattle worms can be reduced by deworming pasture cattle at the proper time.

### Parasite Life Cycle

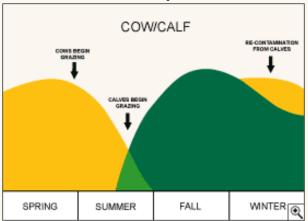


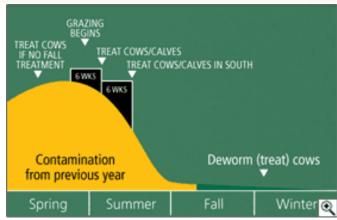
### Right-on-time deworming for season long control

### Deworm your cattle at the right times and you can reduce worms for an entire season.

A strategic deworming program reduces the parasite burden on the pasture and in the herd, maximizing returns on your cattle.

Safe-Guard non-handling dosage forms allow you to properly deworm cattle on pasture at the right time in the worm life cycle.





Follow these steps to dramatically reduce pasture re-infection throughout the grazing season.

- **Step 1 :** Treat cattle in the chute with Safe-Guard before turnout
- **Step 2:** Treat again in 28 days to interrupt the worm life cycle
- **Step 3:** Retreat 4-6 weeks later in high parasite burden areas to keep parasite burdens at a lower level

See more at: <a href="http://www.safe-guardcattle.com/beef-pasture-deworming.aspx#sthash.EhilfXnj.dpuf">http://www.safe-guardcattle.com/beef-pasture-deworming.aspx#sthash.EhilfXnj.dpuf</a>

# 2015 IA Answer Plot Layout

Interested in touring the Manchester Answer Plot®? - Tours will be given through the summer and early fall. Answer Plot® tours can be arranged on an individual basis with your SilverEdge Agronomy Specialist. Demonstrations will include corn hybrid and soybean variety plots, as well as planting depth, corn rootworm, starter, fungicide, and much more.

